

MASSACHUSETTS HISTORICAL SOCIETY, INC.
FINANCIAL STATEMENTS
YEAR ENDED JUNE 30, 2025
(WITH SUMMARIZED COMPARATIVE INFORMATION
FOR THE YEAR ENDED JUNE 30, 2024)



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MASSACHUSETTS HISTORICAL SOCIETY, INC.
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(WITH COMPARATIVE INFORMATION FOR THE YEAR ENDED JUNE 30, 2024)

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INDEPENDENT AUDITORS' REPORT

Board of Trustees
Massachusetts Historical Society, Inc.
Boston, Massachusetts

Report on the Audit of the Financial Statements

Opinion

We have audited the accompanying financial statements of Massachusetts Historical Society, Inc. (a nonprofit organization), which comprise the statement of financial position as of June 30, 2025, and the related statements of activities, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Massachusetts Historical Society, Inc., as of June 30, 2025, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Financial Statements* section of our report. We are required to be independent of Massachusetts Historical Society, Inc. and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Massachusetts Historical Society, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Massachusetts Historical Society, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Massachusetts Historical Society, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Report on Summarized Information

The June 30, 2024 summarized comparative information has been derived from Massachusetts Historical Society, Inc.'s 2024 financial statements, and in our report dated November 27, 2024, we expressed an unmodified opinion on those financial statements. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2024 is consistent, in all material respects, with the audited financial statements from which it has been derived.



CliftonLarsonAllen LLP

Boston, Massachusetts
November 21, 2025

MASSACHUSETTS HISTORICAL SOCIETY, INC.
STATEMENT OF FINANCIAL POSITION
JUNE 30, 2025
(WITH COMPARATIVE TOTALS AS OF JUNE 30, 2024)

	2025			2024 Total
	Without Donor Restrictions	With Donor Restrictions	Total	
ASSETS				
CURRENT ASSETS				
Cash and Cash Equivalents	\$ 666,138	\$ -	\$ 666,138	\$ 861,654
Other Investments	2,960,980	1,088,121	4,049,101	3,376,526
Accounts and Grants Receivable, Net	37,321	42,276	79,597	125,519
Pledges Receivable, Net	-	-	-	135,700
Prepaid Expenses	251,511	-	251,511	205,402
Total Current Assets	<u>3,915,950</u>	<u>1,130,397</u>	<u>5,046,347</u>	<u>4,704,801</u>
NONCURRENT ASSETS				
Endowment Investments	49,715,235	102,171,324	151,886,559	136,369,228
Split-Interest Agreements	-	163,606	163,606	390,597
Property and Equipment, Net	8,848,367	-	8,848,367	9,031,462
Total Noncurrent Assets	<u>58,563,602</u>	<u>102,334,930</u>	<u>160,898,532</u>	<u>145,791,287</u>
Total Assets	<u>\$ 62,479,552</u>	<u>\$ 103,465,327</u>	<u>\$ 165,944,879</u>	<u>\$ 150,496,088</u>
LIABILITIES AND NET ASSETS				
CURRENT LIABILITIES				
Accounts Payable and Accrued Expenses	\$ 885,170	\$ -	\$ 885,170	\$ 1,125,786
Accrued Income Taxes	156,050	343,950	500,000	-
Deferred Revenue	-	-	-	300
Long-Term Debt - Current Portion	116,087	-	116,087	112,272
Total Current Liabilities	<u>1,157,307</u>	<u>343,950</u>	<u>1,501,257</u>	<u>1,238,358</u>
NONCURRENT LIABILITIES				
Liability for Split-Interest Agreements	-	107,333	107,333	201,754
Deferred Lease Revenue	328,399	-	328,399	335,067
Long-Term Debt, Net of Current Portion	464,567	-	464,567	576,089
Total Noncurrent Liabilities	<u>792,966</u>	<u>107,333</u>	<u>900,299</u>	<u>1,112,910</u>
Total Liabilities	1,950,273	451,283	2,401,556	2,351,268
NET ASSETS				
Without Donor Restrictions:				
Undesignated	48,661,437	-	48,661,437	44,461,168
Trustee Designated	11,867,842	-	11,867,842	11,619,224
Total Without Donor Restrictions	<u>60,529,279</u>	<u>-</u>	<u>60,529,279</u>	<u>56,080,392</u>
With Donor Restrictions:				
Perpetual in Nature	-	19,839,952	19,839,952	18,019,896
Purpose and Time Restrictions	-	83,174,092	83,174,092	74,044,532
Total With Donor Restrictions	<u>-</u>	<u>103,014,044</u>	<u>103,014,044</u>	<u>92,064,428</u>
Total Net Assets	<u>60,529,279</u>	<u>103,014,044</u>	<u>163,543,323</u>	<u>148,144,820</u>
Total Liabilities and Net Assets	<u>\$ 62,479,552</u>	<u>\$ 103,465,327</u>	<u>\$ 165,944,879</u>	<u>\$ 150,496,088</u>

See accompanying Notes to Financial Statements.

MASSACHUSETTS HISTORICAL SOCIETY, INC.
STATEMENT OF ACTIVITIES
YEAR ENDED JUNE 30, 2025
(WITH COMPARATIVE TOTALS FOR THE YEAR ENDED JUNE 30, 2024)

	2025			2024 Total
	Without Donor Restrictions	With Donor Restrictions	Total	
OPERATING REVENUE AND SUPPORT				
Gifts	\$ 1,133,548	\$ 133,725	\$ 1,267,273	\$ 1,649,053
Bequests	7,305	-	7,305	-
Grants	445,000	327,154	772,154	694,413
Endowment Support for Operations	7,164,776	-	7,164,776	6,552,850
Seminars, Conferences, Workshops, and Other Events	447,503	-	447,503	446,533
Royalties, Reproductions, and Rights	42,557	-	42,557	49,511
Sales of Publications	6,865	-	6,865	4,189
Miscellaneous Income	17,784	-	17,784	43,908
Investment Income from Other Investments	-	272,951	272,951	180,208
Net Assets Released from Restrictions	50,953	(50,953)	-	-
Total Operating Revenue and Support	<u>9,316,291</u>	<u>682,877</u>	<u>9,999,168</u>	<u>9,620,665</u>
OPERATING EXPENSES				
Programs	6,589,926	-	6,589,926	6,069,332
Management and General	1,721,080	-	1,721,080	2,215,885
Fundraising	1,074,042	-	1,074,042	1,230,789
Total Operating Expenses	<u>9,385,048</u>	<u>-</u>	<u>9,385,048</u>	<u>9,516,006</u>
CHANGE IN NET ASSETS FROM OPERATIONS	(68,757)	682,877	614,120	104,659
NONOPERATING ACTIVITIES				
Endowment Activity:				
Investment Loss, Net of Fees	(832,235)	(1,709,202)	(2,541,437)	(943,813)
Additions (New Gifts)	248,618	1,775,161	2,023,779	970,041
Endowment Support for Investment Expenses	24,881	55,379	80,260	104,532
Purchases of Collections	(54,938)	-	(54,938)	(66,016)
Realized and Unrealized Gains on Investments	7,548,475	15,473,280	23,021,755	15,492,132
Endowment Draws for Operations	(2,236,226)	(4,928,550)	(7,164,776)	(6,552,850)
Endowment Draws for Investment Expenses	(24,881)	(55,379)	(80,260)	(104,532)
Unrelated Business Income Tax	(156,050)	(343,950)	(500,000)	-
Total Nonoperating Activities	<u>4,517,644</u>	<u>10,266,739</u>	<u>14,784,383</u>	<u>8,899,494</u>
CHANGE IN NET ASSETS	4,448,887	10,949,616	15,398,503	9,004,153
Net Assets - Beginning of Year	<u>56,080,392</u>	<u>92,064,428</u>	<u>148,144,820</u>	<u>139,140,667</u>
NET ASSETS - END OF YEAR	<u><u>\$ 60,529,279</u></u>	<u><u>\$ 103,014,044</u></u>	<u><u>\$ 163,543,323</u></u>	<u><u>\$ 148,144,820</u></u>

See accompanying Notes to Financial Statements.

MASSACHUSETTS HISTORICAL SOCIETY, INC.
STATEMENT OF CASH FLOWS
YEAR ENDED JUNE 30, 2025
(WITH COMPARATIVE TOTALS FOR THE YEAR ENDED JUNE 30, 2024)

	2025	2024
CASH FLOWS FROM OPERATING ACTIVITIES		
Change in Net Assets	\$ 15,398,503	\$ 9,004,153
Adjustments to Reconcile Change in Net Assets to Net Cash Used by Operating Activities:		
Depreciation	469,553	492,793
Amortization of Finance Costs	4,539	4,539
Write off of Property and Equipment	-	98,891
Gifts and Grants Received for Endowment	(2,023,779)	(970,041)
Investment Loss, Net of Management Fees	2,541,437	943,813
Unrealized Gains on Investments	(23,021,755)	(15,492,851)
(Increase) Decrease in:		
Accounts and Grants Receivable	45,922	46,043
Pledges Receivable	135,700	(135,700)
Split-Interest Agreements	226,991	(21,569)
Prepaid Expenses	(46,109)	(5,410)
Increase (Decrease) in:		
Accounts Payable and Accrued Expenses	(240,916)	298,845
Accrued income taxes	500,000	-
Liability for Split-Interest Agreements	(94,421)	2,338
Deferred Revenue	(6,668)	(6,668)
Net Cash Used by Operating Activities	(6,111,003)	(5,740,824)
CASH FLOWS FROM INVESTING ACTIVITIES		
Capital Expenditures	(286,458)	(128,164)
Gifts and Grants Invested	2,023,779	970,041
Investment Sales	7,219,740	6,681,042
Investment Purchases	(2,929,328)	(1,198,817)
Net Cash Provided by Investing Activities	6,027,733	6,324,102
CASH FLOWS FROM FINANCING ACTIVITIES		
Debt Principal Payments	(112,246)	(108,515)
NET CHANGE IN CASH AND CASH EQUIVALENTS	(195,516)	474,763
Cash and Cash Equivalents - Beginning of Year	861,654	386,891
CASH AND CASH EQUIVALENTS - END OF YEAR	\$ 666,138	\$ 861,654
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION		
Bank Loan Interest Paid	\$ 26,432	\$ 30,169

See accompanying Notes to Financial Statements.

MASSACHUSETTS HISTORICAL SOCIETY, INC.
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2025
(WITH COMPARATIVE TOTALS AS OF AND FOR THE YEAR ENDED JUNE 30, 2024)

NOTE 1 ORGANIZATION

The Massachusetts Historical Society, Inc. (the Society) was founded in 1791 as an independent research library and center of learning that collects, preserves, makes accessible, and communicates manuscripts and other materials in order to promote the study of history of Massachusetts and the nation.

The Society provides the following programs:

Collections Storage, Services, and Library

The Society's extraordinary collections tell the story of America through millions of rare and unique documents, artifacts, and national treasures, including the personal papers of three presidents – John Adams, John Quincy Adams, and Thomas Jefferson. Through its research library, online resources, publications, exhibitions, and programs, the Society makes its holdings accessible to anyone with an interest in the people and events that shaped our country.

Education, Exhibitions, and Events

The Society's exhibitions celebrate the perspective American history brings to our own time and illustrate how it sustains our republic and guides our future. As one of the region's major venues for history presentations, the Society produces exhibitions that are thematic, tell stories, and explore turning points in history.

Continuing to develop a vibrant selection of public and education programs enables the Society to enhance the understanding of our Nation's past and its connection to the present, demonstrating that history is not just a series of events that happened to individuals long ago, but is integral to the fabric of our daily lives.

The Society offers an engaging array of programs and resources for K-12 teachers and students. These include workshops, curriculum and other online resources, and fellowships. The Society is committed to using its unique resources to improve and support the teaching of American history and civics in K-12 classrooms and is among the nation's premier resource providers for educators.

Publications and Research

The Society fosters a research community that actively promotes the study of the history of Massachusetts and the nation. The Society offers an exceptional range of resources for making and sharing historical discoveries. Visitors can enjoy public talks, tours, exhibitions, scholarly seminars, and conferences. They can also gain access to unparalleled collections through a research library, podcast, and website.

The Society began publishing in 1792 and is one of the oldest continually operating publishers in the United States. Through this program, the Society makes available printed volumes, electronic publications, and a scholarly journal.

MASSACHUSETTS HISTORICAL SOCIETY, INC.
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2025
(WITH COMPARATIVE TOTALS AS OF AND FOR THE YEAR ENDED JUNE 30, 2024)

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting and Presentation

The accompanying financial statements are presented using the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (GAAP). The Society is required under GAAP to report information regarding its financial position and activities according to two classes of net assets: net assets without donor restrictions and net assets with donor restrictions.

Net Assets Without Donor Restrictions – Net assets without donor restrictions represent those assets which the Society may use at its discretion. The trustees have designated assets without donor restrictions for the endowment. Appreciation on unrestricted endowment funds is reported without designation and subject to the Society's spending policy.

Net Assets With Donor Restrictions – Net assets subject to grantor/donor-imposed stipulations that may or will be met by actions of the Society and/or the passage of time. This also includes contributions which require by donor restriction that the corpus be invested in perpetuity and only the income be made available for operations in accordance with donor restrictions.

Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities and reported amounts of revenues and expenses. Actual results could differ from those estimates.

Comparative Prior Year Summarized Information

The accompanying financial statements contain certain prior year comparative information in total but not by net asset class. Consequently, such information does not include sufficient detail to constitute a presentation in conformity with GAAP. Accordingly, such information should be read in conjunction with the Society's audited financial statements for the year ended June 30, 2024 from which the summarized information was derived.

Reclassifications

Certain reclassifications of amounts previously reported have been made to the accompanying financial statements to maintain consistency between periods presented. The reclassifications had no impact on previously reported net assets.

Cash and Cash Equivalents

For purposes of the statement of cash flows, the Society considers all highly liquid investments without restrictions with an initial maturity of three months or less to be cash equivalents.

MASSACHUSETTS HISTORICAL SOCIETY, INC.
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2025
(WITH COMPARATIVE TOTALS AS OF AND FOR THE YEAR ENDED JUNE 30, 2024)

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Revenue Recognition

Contributions, including unconditional promises to give, are recognized as revenue in the period when earned. The Society recognizes contributions when cash, securities or other assets, or an unconditional promise to give is received. Conditional promises to give, that is, those with a measurable performance or other barrier and a right of return, are not recognized until the conditions on which they depend have been met. Donor-restricted revenue and support is reported as an increase in net assets with donor restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

A portion of the Society's revenue is derived from cost-reimbursable federal contracts and grants, which are conditional grants based on certain performance requirements and/or the incurrence of allowable qualifying expenses. Amounts received are recognized as earned and are reported as revenue when the Society has incurred expenditures in compliance with specific contract or grant provisions. As of June 30, 2025, there were conditional contributions totaling approximately \$1,500,000 that have not yet been recognized in the financial statements as the Society has not yet incurred the expenditures due to the grant period ending in 2025.

To determine revenue recognition for the arrangements that the Society determines are within the scope of Topic 606, the Society performs the following five steps: (1) identify the contract(s) with a customer, (2) identify the performance obligation(s) in the contract, (3) determine the transaction price, (4) allocate the transaction price to the performance obligation(s) in the contract, and (5) recognize revenue when the Society satisfies a performance obligation. Member and fellow dues, royalties, reproductions, and rights revenue, and sales of publications revenue are recognized as the related services and/or goods are provided. Unearned member dues are reflected as deferred dues revenue on the statement of financial position.

Accounts, Grants, and Pledges Receivable

Accounts, grants, and pledges receivable are stated at the amount management expects to collect from outstanding balances. Management provides for probable uncollectible amounts through a provision for credit losses expense and an adjustment to a valuation allowance based on its assessment of the current status of individual accounts. As of June 30, 2025 and 2024, management considers all amounts to be fully collectible. Accordingly, an allowance for credit losses account has not been established.

MASSACHUSETTS HISTORICAL SOCIETY, INC.
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2025
(WITH COMPARATIVE TOTALS AS OF AND FOR THE YEAR ENDED JUNE 30, 2024)

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Accounts, Grants, and Pledges Receivable (Continued)

Pledges receivable are unconditional promises to give that are recognized as revenue in the period received. Conditional promises to give are recognized only when the conditions on which they depend are substantially met and the promises become unconditional. Pledges and grants receivable that are expected to be collected within one year are recorded at their realizable value. Pledges and grants receivable that are expected to be collected in future years are recorded at the present value of estimated future cash flows. The discount on these amounts is computed using an appropriate discount rate commensurate with the risks involved. Amortization of the discount is included in gifts and grant revenue.

Investments

The Society carries its investments in Split-Interest Agreements, other investments, and endowment funds in the statement of financial position at their fair values as further described in Note 10.

Unrealized gains and losses on endowment and other investments are included in the change in net assets in the accompanying statement of activities. Investment income, realized and unrealized gains and losses, and investment expenses are included in the increase (decrease) in net assets from nonoperating activities unless the income or loss is restricted by donor or law.

Investment Pools

The Society maintains separate master investment accounts for its split-interest agreements, endowment funds, and its other investments. Investment income, investment expenses, and realized and unrealized gains and losses from investments in the master investment accounts are allocated to the individual endowment funds and other investment funds based on the relationship of the fair value of each fund to the total fair value of the master investment accounts, as adjusted for additions to or deductions from those accounts during the year.

Property and Equipment

All acquisitions of property and equipment in excess of \$2,000 and all expenditures for repairs, maintenance, renewals, and betterments that materially prolong the useful lives of assets are capitalized. Property and equipment are carried at cost or, if donated, at the approximate fair value at the date of donation. Depreciation is computed using the straight-line method over the estimated useful lives of the property. A portion of the building services as an underlying asset for an operating lease as described in deferred revenue footnote.

Building and Building Renovations	10 to 50 Years
Furniture and Technology Equipment	3 to 25 Years

MASSACHUSETTS HISTORICAL SOCIETY, INC.
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2025
(WITH COMPARATIVE TOTALS AS OF AND FOR THE YEAR ENDED JUNE 30, 2024)

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Property and Equipment (Continued)

Long-lived assets to be held and used are reviewed for impairment whenever events or changes in circumstances indicated the related carrying amount may not be recoverable. When required, impairment losses on assets to be held and used are recognized based on the excess of the asset's carrying amount over the fair value of the asset. Long-lived assets to be disposed of are reported at the lower of carrying amount or fair value less cost to sell.

Deferred Revenue

The Society leases a building it owns to an unrelated nonprofit organization for a period of 75 years, expiring August 18, 2074. Revenue from the lease is recognized under the accrual method. The entire lease payment was received at the inception of the lease and is being amortized ratably over the lease term to recognize income on the straight-line basis. Revenue from the lease totaled \$6,668 in 2025 and reduced the deferred revenue balance from \$335,067 at June 30, 2024 to \$328,399 at June 30, 2025.

Collections

The Society's collections are made up of manuscripts, rare books, pamphlets, reference works, art objects, and other artifacts of historical significance that are held for educational, research, historic, and curatorial purposes. Each of these items is cataloged, preserved, and cared for, and activities verifying their existence and assessing their condition are performed continuously.

The collections, which were acquired through purchases and donor contributions since the Society's inception, are not recognized as assets on the statement of financial position. Purchases of collections are recorded as a reduction in the appropriate class of net assets in the statement of activities. Proceeds from sales of collections are reflected in the statement of activities based on the absence or existence and nature of donor-imposed restrictions.

Financing Costs

Financing costs associated with obtaining financing are capitalized and amortized over the term of the loan using the straight-line method, which approximates the effective interest method. Deferred financing costs are reported net against long-term debt (see Note 8).

Income Taxes

The Society is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code. The Society is also exempt from Massachusetts income taxes. However, income from certain activities not directly related to the Society's tax-exempt purpose may be subject to taxation as unrelated business income at both the state and federal levels. In addition, the Society qualifies for the charitable contribution deduction under Section 170(b)(1)(A) and has been classified as an organization other than a private foundation under Section 509(a)(2).

MASSACHUSETTS HISTORICAL SOCIETY, INC.
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2025
(WITH COMPARATIVE TOTALS AS OF AND FOR THE YEAR ENDED JUNE 30, 2024)

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Income Taxes (Continued)

The Society evaluates all significant tax positions. As of June 30, 2025, the Society has recorded a tax liability for estimated taxes due which are recorded as accrued income taxes on the statement of financial position. The Society's income tax returns are subject to examination by the appropriate taxing jurisdictions; however, there are no examinations in process.

Total Return Spending Policy

The Society utilizes a total return policy with respect to its use of endowment assets. The trustees set an annual spending amount from endowment assets for support of operations computed on a trailing 12-quarter quarterly average market value basis and approve a specific spending percentage for operations each fiscal year as part of approving the Society's annual operating budget. Investment fees and expenses are paid directly from investments. The spending percentage for operations for the years ended June 30, 2025 and 2024 was 5.5%. In June 2025, the trustees approved a spending percentage of 5.5% for fiscal year 2026.

Expense Allocation

The operating costs of providing various programs and other activities have been summarized on a functional basis in the statement of activities. The Society reports certain categories of expenses that are attributable to one or more program or supporting functions. Expenses are directly coded to programs or supporting functions whenever possible. Expenses that are attributable to multiple programs or supporting functions are allocated on a reasonable basis that is consistently applied. Those expenses include occupancy, information technology, and certain office expenses, which are allocated based on estimates of time and effort related to the programs and supporting services. Depreciation is allocated based on square footage related to the programs and supporting services.

Donor-Restricted Endowment Assets

The Commonwealth of Massachusetts adopted the Uniform Prudent, Management of Institutional Funds Act (UPMIFA) effective June 30, 2009. The Society's policies as to the classification and appropriation of donor-restricted endowment funds are described below and are consistent with the requirements of UPMIFA.

The Society classifies as net assets with donor restrictions (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor's gift instructions at the time the accumulation is added to the fund.

MASSACHUSETTS HISTORICAL SOCIETY, INC.
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2025
(WITH COMPARATIVE TOTALS AS OF AND FOR THE YEAR ENDED JUNE 30, 2024)

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Donor-Restricted Endowment Assets (Continued)

The Society considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (1) The duration and preservation of the fund
- (2) The mission of the Society and purpose of the donor-restricted endowment funds
- (3) General economic conditions
- (4) The possible effect of inflation and deflation
- (5) The expected total return from income and the appreciation of investments
- (6) Other resources of the Society
- (7) The investment policies of the Society

Strategies Employed for Achieving Objectives

To satisfy its long-term rate of return objectives, the Society relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Society targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term, return objectives within prudent risk constraints.

Return Objectives and Risk Parameters

The Society has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs and operations supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the Society must hold in perpetuity or for a donor-specified period, and board of trustee-designated funds.

In connection with the annual budgeting process, the investment committee, after reviewing the conditions of the financial markets and consultation with investment advisors, concluded that the Society's estimates of the returns on endowment assets should provide for an expected long-term total net real (inflation-adjusted) rate of return of approximately 4.6% or more annually while assuming a moderate level of investment risk.

Spending Policy and How the Investment Objectives Relate to Spending Policy

The Society has a policy of appropriating for distribution each year a spending percentage of invested assets computed on a trailing 12-quarter quarterly average of its endowment asset market values. In establishing this policy, the Society considered the long-term expected returns on its endowment assets. Accordingly, over the long-term, the Society expects the spending policy to allow its endowment to grow at a rate in excess of inflation. This is consistent with the Society's objective to maintain the purchasing power of the endowment assets.

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NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Spending Policy and How the Investment Objectives Relate to Spending Policy (Continued)

The cumulative net unspent appreciation on investments with donor restrictions is accounted for as net assets with donor restrictions and together with unspent appreciation on unrestricted endowment funds is not available for distribution, except by the express appropriation action of the board of trustees of the Society.

Subsequent Events

In preparing these financial statements, the Society has evaluated events and transactions for potential recognition or disclosure through November 21, 2025, the date the financial statements were available to be issued.

NOTE 3 ACCOUNTS AND GRANTS RECEIVABLE

Accounts and grants receivable consist of the following at June 30:

	2025	2024
Accounts Receivable	\$ 37,321	\$ 12,537
Federal Grants Receivable	42,276	112,982
Accounts and Grants Receivable, Net	\$ 79,597	\$ 125,519

NOTE 4 SPLIT-INTEREST AGREEMENTS

The Society administers various agreements through charitable remainder trusts and annuities. These agreements provide for the payment of distributions to the grantor or other designated beneficiaries over the terms of the agreement. At the end of the term, the remaining assets are available for the Society's use. The portion of the agreements attributable to the present value of the future benefits to be received by the Society is recorded in the statements of activities as gift revenue with donor restrictions in the period the agreement is established. For the years ended June 30, 2025 and 2024, new gifts of \$-0- and \$20,000 were received, respectively. Investment assets held under these agreements are managed by an investment advisor and held in a brokerage account. They are carried at their fair value in the Society's statement of financial position. The fair value of these investments is based on unadjusted quoted prices in active markets that are accessible at June 30, 2025 and 2024 for identical securities without donor restrictions and are classified as Level 1 in the fair value information in Note 10. On an annual basis, the Society revalues the present value liability for future distributions to the designated beneficiaries based on updated actuarial assumptions. The present value of the estimated future liability for payments to grantors at June 30, 2025 and 2024 is calculated using discount rates ranging from 0.80% to 5.0% and applicable mortality tables.

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NOTE 5 ENDOWMENT INVESTMENTS

Endowment investment funds are carried at their aggregate fair value and consist of the following as of June 30:

	2025	2024
Cash and Cash Equivalents	\$ 135,820	\$ 16,078
Global Equities	13,610,862	21,425,186
Global Fixed Income	13,950,386	3,893,575
Hedge Funds	1,320,704	2,284,414
Limited Partnerships	122,868,787	108,749,975
Total Endowment Investments Funds	<u>\$ 151,886,559</u>	<u>\$ 136,369,228</u>

The Society, under the direction of its investment committee and in consultation with its investment advisors, has selected several independent investment fund managers to manage specific allocations of its endowment investment funds in accordance with an investment policy approved by the trustees of the Society. The investment fund managers' report monthly transactions and month-end fair values based on the Society's net asset value in the respective funds.

	Without Donor Restrictions	With Donor Restrictions	Total
Balance - June 30, 2023	\$ 41,493,879	\$ 85,975,855	\$ 127,469,734
Investment Loss, Net of Investment Fees	(276,581)	(562,700)	(839,281)
Realized and Unrealized Losses	5,108,417	10,383,715	15,492,132
Direct Expenditures	(66,016)	-	(66,016)
Spending Allowed (Draw for Operations and Expenses)	(2,077,472)	(4,579,910)	(6,657,382)
Additions (New Gifts)	855,276	114,765	970,041
Balance - June 30, 2024	<u>45,037,503</u>	<u>91,331,725</u>	<u>136,369,228</u>
Investment Loss, Net of Investment Fees	(807,354)	(1,653,823)	(2,461,177)
Realized and Unrealized Gains	7,548,475	15,473,280	23,021,755
Direct Expenditures	(54,938)	-	(54,938)
Spending Allowed (Draw for Operations and Expenses)	(2,261,107)	(4,983,929)	(7,245,036)
Additions (New Gifts)	252,656	2,004,071	2,256,727
Balance - June 30, 2025	<u>\$ 49,715,235</u>	<u>\$ 102,171,324</u>	<u>\$ 151,886,559</u>

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor requires the Society to retain as a fund of perpetual nature. Deficiencies of this nature are reported in net assets with donor restriction. As of June 30, 2025 and 2024, there were no deficiencies in the market value as compared to the original value of funds.

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NOTE 5 ENDOWMENT INVESTMENTS (CONTINUED)

Changes in endowment net assets consisted of the following as of June 30:

The following schedule summarizes the components of investment return for the years ended June 30:

	2025	2024
Interest and Dividends	\$ 472,166	\$ 192,823
Realized and Unrealized Gains	23,021,756	15,492,133
Investment Fees	(2,933,343)	(1,136,637)
Total	\$ 20,560,579	\$ 14,548,319

The above investment fees include custodial fees and investment advisory fees charged by the Society's investment managers. Fees for both years also include investment advisory fees and professional services of \$80,260 and \$104,532 for the years ended June 30, 2025 and 2024, respectively, paid to the Society's investment advisor.

NOTE 6 OTHER INVESTMENTS

Other investments are composed of the following as of June 30:

	2025	2024
Cash, Cash Equivalents, and Corporate Bonds	\$ 4,049,101	\$ 3,376,526

These investments are managed by an investment advisor and held in a brokerage account. They are carried at their fair value in the Society's statement of financial position. The fair value of these investments is based on unadjusted quoted prices in active markets that are accessible at June 30, 2025 and 2024 for identical unrestricted securities and are classified as Level 1 in the fair value information in Note 10.

Investment return includes interest and dividend income in the amount of \$132,036 and \$124,245 for the years ended June 30, 2025 and 2024, respectively.

NOTE 7 PROPERTY AND EQUIPMENT

Property and equipment consist of the following major classifications at June 30:

	2025	2024
Land	\$ 200,000	200,000
Buildings and Building Renovations	17,159,179	17,070,464
Furniture and Technology Equipment	851,820	684,776
Capital Projects in Process	53,884	23,184
Total Property and Equipment	18,264,883	17,978,424
Less: Accumulated Depreciation	(9,416,516)	(8,946,962)
Property and Equipment, Net	\$ 8,848,367	\$ 9,031,462

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NOTE 7 PROPERTY AND EQUIPMENT (CONTINUED)

Depreciation expense for the years ended June 30, 2025 and 2024 amounted to \$469,553 and \$492,794, respectively. As of June 30, 2025 and 2024, the building under lease was fully depreciated. However, land for the leased building is not depreciated and has a net book value of \$175,000 and is included in property and equipment at June 30, 2025 and 2024.

NOTE 8 LONG-TERM DEBT, NET

Long-term debt consists of the following at June 30:

	<u>2025</u>	<u>2024</u>
Balance Due Under Long-Term Debt Agreement Described Below	\$ 598,814	\$ 711,060
Less: Current Portion	(116,087)	(112,272)
Less: Unamortized Deferred Finance Costs	<u>(18,160)</u>	<u>(22,699)</u>
Total Long-Term Debt, Net	<u>\$ 464,567</u>	<u>\$ 576,089</u>

Amortization of financing costs of \$4,539 is included in long-term debt interest and fees in the schedule of functional expenses for each of the years ended June 30, 2025 and 2024.

On April 1, 2015, the Society entered into long-term debt agreements with the Massachusetts Development Finance Agency, First Republic Lending Corp, and First Republic Bank pursuant to which the Massachusetts Development Finance Agency loaned to the Society the proceeds of the sale of a \$1,500,000, 3.3%, tax exempt revenue note designated the Massachusetts Historical Society Issue, Series 2015 to First Republic Lending Corp. Proceeds from the note were used to finance two major projects; the restoration of the balustrade and roofs of its facilities on Boylston Street and the installation of enhanced audio visual systems and equipment in three public rooms.

Under the terms of the loan agreements the Society drew down \$1,500,000 to fund the project costs. The loan is for a 15-year term with interest, fixed at 3.3%, paid monthly on the outstanding amount. Commencing on May 9, 2016 and on each monthly payment date thereafter, equal payments of principal and interest will be payable in an amount necessary to fully amortize the then outstanding principal amount of the note and interest by the maturity date April 9, 2030. Up to 20% of the outstanding balance of the loan may be prepaid without premium from internal sources in any fiscal year and the entire loan may be prepaid without premium after the fifth year.

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NOTE 8 LONG-TERM DEBT (CONTINUED)

Maturities of the long-term debt are as follows for the years ending June 30:

<u>Year Ending June 30,</u>	<u>Amount</u>
2026	\$ 116,087
2027	120,031
2028	124,083
2029	128,326
2030	110,287
	<u>\$ 598,814</u>

The long-term debt is collateralized by gross receipts, accounts receivable, equipment, inventory, and general intangibles, and any insurance proceeds thereof. Collateral excludes all collections, all investment securities, and property and the real property of the Society located on Boylston Street, Boston, Massachusetts. The Society has also made a negative pledge that it will not encumber in any manner or dispose this real property except in accordance with the terms of the loan. In addition, the agreements contain certain covenants that, among other things, require the Society to maintain specified levels of (a) unrestricted liquidity and (b) total endowment assets each to be tested on June 30 and December 31 for the term of the agreement.

NOTE 9 CONCENTRATIONS OF CREDIT RISK

Financial instruments that potentially subject the Society to concentrations of credit risk consist principally of cash balances in its operating bank accounts, accounts receivable, grants receivable, and pledges receivable, and other investments. The Society's cash balances at its commercial bank are insured by the Federal Deposit Insurance Corporation up to \$250,000. At June 30, 2025 and 2024, approximately \$475,000 and \$640,000, respectively, were in excess of those limits. Credit risk in accounts receivable, grants receivable, and pledges receivable are limited due to the large number of contributors comprising the Society's contributor base and their dispersion across different industries, government sectors, and geographic areas. Other investments are invested in cash, money market funds, and short duration U.S. treasuries and highly rated corporate bonds.

NOTE 10 FAIR VALUE MEASUREMENTS

Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) Topic 820, *Fair Value Measurements and Disclosures*, provides a framework for reporting fair value. The framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). Except for investments reported at net asset value or its equivalent (NAV) as a practical expedient to estimate fair value, the Society uses a three-tiered hierarchy to categorize those assets carried a fair value based on the valuation methodologies employed.

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NOTE 10 FAIR VALUE MEASUREMENTS (CONTINUED)

The hierarchy is described as follows:

Level 1 – Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities.

Level 2 – Other significant observable inputs (including quoted prices in markets that are not considered to be active or similar financial instruments for which all significant inputs are observable, either directly or indirectly).

Level 3 – Prices or valuations that require inputs that are both significant to the fair value measurement and unobservable.

A financial instrument's level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. The inputs used in valuing securities are not necessarily an indication of the risk or liquidity associated with investing in the respective financial instruments.

Short-term investments including cash and cash equivalents, corporate bonds, and global equities are classified as Level 1 of the fair value hierarchy because their fair values are based on quoted prices for identical securities. The remaining investments of the Society are considered alternative investments and do not have readily determinable fair values. Investments that do not have readily determinable fair values are valued using the investments net asset value as the practical expedient. The Society summarizes alternative investments by significant investment category consisting of (1) global equities, (2) global fixed income, (3) hedge funds, and (4) limited partnerships.

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NOTE 10 FAIR VALUE MEASUREMENTS (CONTINUED)

The disclosure criteria described above is used by the Society to present the following information about the fair values of its investments in the statements of financial position classified according to the method for determining such fair values for the years ended June 30 are as follows:

	June 30, 2025				Investments Measured at Net Asset Value
	Fair Value Measurements at Report Date Using				
Total	Quoted Prices for Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)		
Other Investments:					
Cash, Cash Equivalents, and Corporate Bonds	\$ 4,049,101	\$ 4,049,101			\$ -
Endowment Investments:					
Cash and Cash Equivalents -					
Endowment	\$ 135,820	\$ 135,820	\$ -	\$ -	\$ -
Global Equities	13,610,862	-	-	-	13,610,862
Global Fixed Income	13,950,386	5,087,409	8,862,977	-	-
Hedge Funds	1,320,704	-	-	-	1,320,704
Limited Partnerships	122,868,787	-	-	-	122,868,787
Total	<u>\$ 151,886,559</u>	<u>\$ 5,223,229</u>	<u>\$ 8,862,977</u>	<u>\$ -</u>	<u>\$ 137,800,353</u>
Split-Interest Agreements:					
Cash, Cash Equivalents	\$ 2,805	\$ 2,805			
Global Equities	92,067	92,067			
Global Fixed Income	68,734	68,734			
Total	<u>\$ 163,606</u>	<u>\$ 163,606</u>			
June 30, 2024					
	Fair Value Measurements at Report Date Using				Investments Measured at Net Asset Value
	Quoted Prices				
Total	for Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)		
Other Investments:					
Cash, Cash Equivalents, and Corporate Bonds	\$ 3,376,526	\$ 3,376,526			\$ -
Endowment Investments:					
Cash and Cash Equivalents -					
Endowment	\$ 16,078	\$ -	\$ -	\$ -	\$ -
Global Equities	21,425,186	1,030,980	-	-	20,394,206
Global Fixed Income	3,893,575	3,893,575	-	-	-
Hedge Funds	2,284,414	-	-	-	2,284,414
Limited Partnerships	108,749,975	-	-	-	108,749,975
Total	<u>\$ 136,369,228</u>	<u>\$ 4,924,555</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 131,428,595</u>
Split-Interest Agreements:					
Cash, Cash Equivalents	\$ 2,721	\$ 2,721			
Global Equities	229,847	229,847			
Global Fixed Income	158,029	158,029			
Total	<u>\$ 390,597</u>	<u>\$ 390,597</u>			

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NOTE 10 FAIR VALUE MEASUREMENTS (CONTINUED)

The following present the Society's liquidity for investments measured at net asset value as of June 30, 2025:

Investments Measured at NAV:	Net Asset				Semi-Annual to Annual	Over 1 Year	Days Notice
	Value	Daily	Monthly	Quarterly			
Global Equities	\$ 13,610,862	\$ -	\$ -	\$6,894,095	\$3,179,525	\$3,537,242	1 - 180 Days
Hedge Funds	1,320,704	-	-	-	1,320,704	-	60 Days
Limited Partnerships	122,868,787	-	-	2,600,000	13,709,184	106,559,603	90 Days - 360 Days
Total	<u>\$ 137,800,353</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 9,494,095</u>	<u>\$ 18,209,413</u>	<u>\$110,096,845</u>	

The following presents the Society's liquidity for investments measured at net asset value as of June 30, 2024:

Investments Measured at NAV:	Net Asset				Semi-Annual to Annual	Over 1 Year	Days Notice
	Value	Daily	Monthly	Quarterly			
Global Equities 1 and 3	\$ 20,394,206	\$ -	\$ -	\$ 12,754,123	\$ 1,532,694	\$ 6,107,389	1 - 180 Days
Hedge Funds	2,284,414	-	-	753,857	-	1,530,557	60 Days
Limited Partnerships 2	108,749,975	-	-	3,867,362	9,093,764	95,788,849	90 Days - 360 Days
Total	<u>\$ 131,428,595</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 17,375,342</u>	<u>\$ 10,626,458</u>	<u>\$ 103,426,795</u>	

- 1 - \$5,920,960 subject to a 3 year lock up
- 2 - \$5,265,406 subject to a 5 year lock up
- 3 - \$1,532,694 subject to a 1 year lock up

There were no unfunded commitments for limited partnerships as of June 30, 2025 or 2024.

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NOTE 11 NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions consisted of the following at June 30:

	2025		2024	
	Net Assets Not Invested in Perpetuity	Net Assets Invested in Perpetuity	Net Assets Not Invested in Perpetuity	Net Assets Invested in Perpetuity
General Support	\$ 52,450,409	\$ 9,846,118	\$ 47,005,085	\$ 9,992,217
Library Operations	18,162,047	3,035,309	16,320,329	3,035,309
Publications	8,581,081	1,591,505	7,697,243	1,591,505
Special Purposes	3,980,555	5,367,020	3,021,875	3,400,865
Total	<u>\$ 83,174,092</u>	<u>\$ 19,839,952</u>	<u>\$ 74,044,532</u>	<u>\$ 18,019,896</u>

NOTE 12 TRUSTEE DESIGNATED NET ASSETS

The Society's Trustees have designated net assets without donor restrictions for the following purposes as of June 30:

	2025	2024
Designated by Trustees:		
General Support Funds	\$ 2,728,898	\$ 2,480,280
Collections Acquisitions Fund	3,216,594	3,216,594
Library Funds	769,451	769,451
Publication Funds	5,152,899	5,152,899
Total	<u>\$ 11,867,842</u>	<u>\$ 11,619,224</u>

NOTE 13 RETIREMENT PLANS

The Society has a defined contribution retirement plan for its employees administered by TIAA (formally the Teachers Insurance and Annuity Association of America). The Society made matching contributions of \$162,961 and \$169,299 for the years ended June 30, 2025 and 2024, respectively.

Since April 1, 2006, the Society has sponsored a deferred compensation plan for certain eligible employees under Internal Revenue Service code 457(b). All contributions to the plan are made by employees and there are no contributions made by the Society.

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NOTE 14 AVAILABLE RESOURCES AND LIQUIDITY

The Society regularly monitors liquidity required to meet its operating needs and other contractual commitments, while also striving to maximize the investment of its available funds. The Society has various sources of liquidity at its disposal, including cash and cash equivalents, equities, and fixed income securities.

For purposes of analyzing resources available to meet general expenditures over a 12-month period, the Society considers all expenditures related to its ongoing activities, as well as the conduct of services undertaken to support those activities to be general expenditures.

As of June 30, 2025 and 2024, the following tables show the total liquid financial assets held by the Society and the amounts of those financial assets that could readily be made available within one year of the statement of financial position date to meet general expenditures:

	<u>2025</u>	<u>2024</u>
Financial Assets:		
Cash and Cash Equivalents	\$ 666,138	\$ 861,654
Accounts and Grants Receivable, Net	79,597	125,519
Pledges Receivables, Net	-	135,700
Investments Convertible to Cash in the Next 12 Months	<u>45,838,815</u>	<u>36,302,881</u>
Total	<u>\$ 46,584,550</u>	<u>\$ 37,425,754</u>
Financial Assets Available To Meet General Expenditures Over the Next 12 Months:		
Cash and Cash Equivalents	\$ 666,138	\$ 861,654
Accounts and Grants Receivable, Net	79,597	125,519
Pledges Receivables, Net	-	135,700
Appropriated Earnings from Endowment	<u>7,230,911</u>	<u>7,164,766</u>
Total	<u>\$ 7,976,646</u>	<u>\$ 8,287,639</u>

Per the spending policy described in Note 2, the spending percentage for operations for the years ended June 30, 2025 and 2024 was 5.5% annually.

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NOTE 15 FUNCTIONAL EXPENSES

Expenses are classified on a functional basis as follows for the years ended June 30:

	2025				2024			
	Program Services			Total Program Services	Supporting Services		Total	Total
	Collections Storage, Services, and Library	Publications and Research	Education, Exhibitions, and Events		General and Administrative	Fundraising		
Salaries, Payroll Taxes, and Benefits	\$ 2,183,319	\$ 1,436,836	\$ 1,276,123	\$ 4,896,278	\$ 1,001,622	\$ 577,762	\$ 6,475,662	\$ 6,556,344
Occupancy Costs	223,240	119,900	101,300	444,440	106,199	59,000	609,639	634,225
Depreciation	168,665	95,983	54,190	318,838	75,798	74,917	469,553	492,793
Grant-Funded Program Expenses:								
Administrative	-	-	-	-	522	-	522	73
Research Fellows and Projects	4,000	226,966	-	230,966	-	-	230,966	200,613
Education and Public Programs	-	-	286,797	286,797	-	-	286,797	181,695
Collections Processing	4,795	-	-	4,795	-	-	4,795	11,526
Books and Manuscripts	1,116	331	-	1,447	-	-	1,447	1,463
Offsite Storage	7,776	-	-	7,776	-	-	7,776	8,340
Printing	-	35,184	14,763	49,947	480	27,554	77,981	62,172
Long-Term Debt Interest and Fees	-	-	-	-	26,432	-	26,432	30,169
Advertising and Public Relations	-	-	5,551	5,551	-	-	5,551	3,718
Audit and Tax	-	-	-	-	56,346	-	56,346	32,498
Legal	-	-	-	-	1,674	-	1,674	89,735
Computer Supplies, Software, Support	150,149	29,285	26,020	205,454	45,931	57,619	309,004	291,384
Seminars and Conferences	-	38,668	-	38,668	-	-	38,668	3,726
Conservation	23,267	-	-	23,267	-	-	23,267	36,764
Consulting and Outside Services	9,348	12,615	3,067	25,030	364,030	36,935	425,995	511,910
Cultivation, Meetings, and Events	2,635	5,684	3,173	11,492	28,806	225,652	265,950	302,872
Sponsorship Expense	-	5,000	-	5,000	-	-	5,000	5,000
Office Supplies and Expenses	14,366	8,168	4,490	27,024	3,400	8,670	39,094	28,720
Postage	376	886	730	1,992	1,142	5,936	9,070	11,016
Dues and Subscriptions	3,688	1,117	359	5,164	8,695	-	13,859	19,250
Total Expenses	\$ 2,796,740	\$ 2,016,623	\$ 1,776,563	\$ 6,589,926	\$ 1,721,077	\$ 1,074,045	\$ 9,385,048	\$ 9,516,006



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